



Streamlining after Acquisition

Two well-regarded and long-standing financial services firms in a major metropolitan area were acquired by the same parent company that immediately needed to streamline operations and restructure their new, combined organization.

The Challenge

The company needed to find a firm that could successfully create an off-site career center and manage the entire outplacement initiative that would affect more than 1,000 people across many different levels within the organization in 28 locations. The company retained Career Partners International.

CPI's Response

Very quickly we created an off-site career center and had it up and running. CPI managed all details, including training for the client notifiers, all staffing for day-of-notification counseling at all locations, and the development of custom programs to be delivered nationally.

The Results

The project, which lasted more than 18 months, was successful on two fronts. It helped the client achieve the reputation of a company that cared about its employees, and it assisted the outplaced employees to assess their skills and really think about what their next career move would be. The program was a win-win.